

# Business Development Skills



## High Level of Communication Skills

Examples: listening skills, verbal and non-verbal communication skills, being positive and patient, being respectful and confident and more.



## Data and Analytical Skills

They include the ability to gather information, analyze, solve complicated problems, and make decisions.

## Decision-Making Skills

Decision-making skills are the abilities to choose between possible solutions to a problem



## Relationship Management Skills

Examples: customer service skills, marketing and sales skills, being confident, building a trust, the ability to connect with strangers, sales funnel knowledge.

## Negotiation and Diplomatic Skills

Examples: persuasive skills, being patient and respect the other side, control of your emotions.



## Attention to Detail Skills

Examples: organization skills, analytical thinking, observation Skills, active Listening Skills.

## Creative Thinking Skills

Examples: create new ideas and to turn them into reality, innovation skills, desire to learn and improve